

# GETTING STARTED WITH BREAKTHROUGH®

## 1 Discover Your Potential Savings

Receive an in-depth fuel management analysis and discover what a year of savings with Fuel Recovery will look like compared to your current reimbursement methods.

## 2 Meet Your Team

After signing a contract, you'll be assigned a Strategic Account Manager for big picture guidance, a Client Service Manager for daily support, and a Technology Liaison to ensure seamless integration.

## 3 Design Your Program

Together, we will customize your Fuel Recovery program to fit your organization's specific needs and freight characteristics.

## 4 Connect Technology

Your Breakthrough Technology Liaison will ensure our systems talk with yours for an easy integration without interruptions. The flow of information with carriers remains unchanged.

## 5 Carrier Communication

Introduce your Fuel Recovery program during a bid/RFP event or through a conversion of existing carrier contracts. Typically, 90% or more of client volume is transported by carriers who are already familiar with Breakthrough.

## 6 Start Saving

Go live with Fuel Recovery and realize the benefits of transparent and accurate fuel management. Expect savings of more than 25¢ per gallon from day one.

## Looking Forward

Breakthrough will become an extension of your team, working to fine tune your Fuel Recovery program and pursue innovations in transportation that give your organization a competitive advantage.

